



agro
Interlink

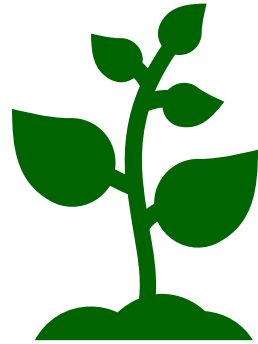
Company & Business Overview

Stefan Urbat

31 August 2021

agro Interlink GmbH

your partner for specialty lipids and lipid based ingredients



agro Interlink was formed in mid 2020 and operates regular product shipments already in 4th quarter 2020



agro Interlink is located in a rural area near Wuerzburg in northern Bavaria. Well centered in Germany and Europe. We are well connected to motorway A7 (5 km), major rail hub of Nueremberg and about 1h distance to Frankfort airport

agro Interlink GmbH

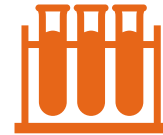
runs a competitive setup in the supply chain to be come your preferred partner for specialty lipids and lipid based ingredients.



Own warehouse
for ingredients



Filling and
blending unit for
customer specific
solutions in
planning



Own application
laboratory



Flexible business
processes for
handling individual
customer and
product
requirements



Low fix cost
overhead and
logistically central
location makes us
competitive and
cost leading

agro Interlink – a family run business

- ▶ agro Interlink is 100% family owned
- ▶ Stefan Urvat runs agro Interlink as General Manager
- ▶ Stefan Urvat brings 20+ years of experience in agriculture, commodity and oilseed markets as well as technical application and special expertise in **sustainable supply chains** and tropical oil products such as **palm and coconut oils**.
- ▶ First steps were done with a small scale oil mill back in the year 1999, producing cold pressed rapeseed oil for fuel. Later in his studies he focused on animal nutrition with special focus to oil meals. For his master thesis he conducted a study on oil palm biomass utilization in South-East Asia, which sharpened his expertise in tropical oils and sustainable tropical land use systems.
- ▶ Stefan Urvat started his work career in Oilworld, Hamburg as a market analyst. He worked as a trader of vegetable oils for ADM and Campa, one of Germany's biodiesel pioneers.
- ▶ Before starting agro Interlink's business in 2020, Stefan Urvat was heading commodity sourcing of Bunge's food and margarine sites in Northern and Western Europe.

Our vision:

Our vision is to successfully grow agro Interlink into a major distributor and processor of functional oils and lipids in Europe.

Our products at a glance



Lipid Specialty Ingredients



Functional Oils & Fats



Organic Vegetable Oils & Lecithin

Lipid specialty ingredients



[View our Product Portfolio Overview](#)



- ▶ Mixed Tocopherols & Tocotrienols from Soybean, Sunflower, Palm and Ricebran Source
- ▶ Natural Vitamin E Products produced from soybean tocopherols (**full range** of grades available)
- ▶ Natural Carotenes derived from palm oil (mildly refined, naturally red palm oils & palm carotene concentrates)
- ▶ Sterols & Sterol Esters for cholesterol reducing foods, cosmetic and pharmaceutical applications (**full range** of grades available)

Our products are available in various forms, concentrations and qualities. Please ask us for your exact requirements or see our product list.



Water soluble or dispersible
powders



Liquid oil



Solid fats or semi solid fat paste

Functional Oils & Fats (1)

► Specialty Omega 3 Oils

- With the trend to more and more processed food Omega 3 fatty acids are more and more consumed in deficit vs. earlier times, since Omega 3 rich oils are less stable vs. oxidation vs. higher saturated oils.
- agro Interlink's benefits:



Multiple packaging
formats available



Most products are
also available as
powder



Conventional & organic
available



Own warehousing for
short delivery times*



Own sustainable
cropping and
integrated processing
under development*

* Camelina in Cooperation with Camelina Company Espana S.A.

Functional Oils & Fats (1)

▶ Specialty Omega 3 Oils

▶ **Main Products** for food applications:

- ▶ Linseed Oil Blends
- ▶ Camelina Oils

[View our Product Portfolio Overview](#)



▶ **Main Products** for supplements & food fortification:

- ▶ Linseed Oils with specific ALA contents
- ▶ Borage Oil
- ▶ Perilla Oil
- ▶ Evening Primerose Oil
- ▶ Black Currant Oil
- ▶ Echium Oil
- ▶ Micro-Algae Oils

Functional Oils & Fats (2)

[View our Product Portfolio Overview](#)



▶ Powdered Vegetable Oils

- ▶ In principle every liquid vegetable oil can be sprayed into a powder form. Within this process vegetable oils are emulsified and mixed with a solid carrier. In the following spraydrying process a free flowing and very stable storable powder is derived. Usually the powder bear the advantage that the oils are then easily to dispers in water.
- ▶ agro Interlink's products bear the following advantages:
 - ▶ Wide range of vegetable oils availalbe
 - ▶ Easy handable and superb flow performance dissolving properties
 - ▶ Different carrier systems available (vegan / non vegan / organic)
- ▶ **Main Products:**
 - ▶ **MCT Oil** Powders (vegan / non-vegan) produced from coconut oil fatty acids
 - ▶ **Coconut Oil / Virgin Coconut Oil** Powders
(natural alternative to MCT Oil Powders, but lower MCT content)



Functional Oils & Fats (3)

[View our Product Portfolio Overview](#)



▶ Vegetable Fats Powders and Flakes

- ▶ Vegetable fats (hydrogenated and non hydrogenated) with a high melting point can be transferred into powders, beadlets or flakes without any carrier materials.
- ▶ Main Products:
 - ▶ palm superstearin
 - ▶ Hydrogenated palm oil
 - ▶ Hydrogenated rapeseed oil
 - ▶ Hydrogenated rapeseed oil HEAR
- ▶ Applications:
 - ▶ Crystallizer in margarine and shortenings, Instant Products, Sweets, frozen bakery products
 - ▶ Specialty feeds, by-pass fats for ruminants
 - ▶ Technical applications: e.g. hardener for waxes in candles



Organic Oils & Lipids

[View our Product Portfolio Overview !\[\]\(c507f772dba2b921f86777f01218e570_img.jpg\)](#)

▶ agro Interlink offers you the full range of organic oils & fats.



Multiple packaging formats available



Different Grades – cold pressed, crude, refined



Integrated supply chain partnering with growers



Own processing chain for secure products



Fair trade products on request

▶ Organic Vegetable Liquid Oils

- ▶ Rapeseed Oil
- ▶ Soybean Oil
- ▶ Sunflower Oil High Oleic / Linoleic
- ▶ Linseed Oil & Blends
- ▶ Camelina Oil
- ▶ Olive Oils

▶ Organic sunflower & soybean lecithins (fluid/solid)

▶ Organic Fats & Butters

- ▶ Palm Oil, Olein, Stearin
- ▶ Palmkernel Oil
- ▶ Organic Shea Oil
- ▶ Coconut Oil
- ▶ Virgin Coconut Oil
- ▶ Organic MCT Oil
- ▶ Organic Butter & AMF

Packaging & Services

- ▶ Please ask us about the available packaging options
- ▶ In many cases we can serve your individual demands



**agro Interlink is
strongly committed to
quality and
sustainability**

- ▶ 2020 agro Interlink was successfully certified as organic importer and processor
- ▶ agro Interlink is member of the RSPO (Round table of sustainable palm oil) and committed for only trading palm oil from sustainable managed plantations.
- ▶ agro Interlink is committed to achieve RSPO, FSSC 22000 and GMP+ certification 2021
- ▶ We strongly invest integrated planning and documentation processes in order to minimize planning mistakes and reaching total customer satisfaction from A-Z.

agro Interlink GmbH is linked directly into farming.

Operating a mid sized family farm in northern Bavaria we target to build up an integrated farming for specialty oilseeds.

Between 2011 to 2020 we have successfully cropped several specialty / exotic oil plants (among castor beans, camelina, sesame, nigella sativa) in several trial plots.

We target to commercially offer an interesting range of integratedly farmed special oil seeds by 2022/23.

Thanks for your kind
Attention!

agro Interlink GmbH

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